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The Encore Effect

By Mark Sanborn

Cornerstone. Paperback. Book Condition: new. BRAND NEW, The Encore Effect, Mark Sanborn, Whether you want to impress people at work or inspire your family and friends, bestselling author and acclaimed speaker Mark Sanborn will show you how to make your performance bigger, better, bolder and worthy of an encore. Every day, at work and at home, we are called on to perform, but is it possible to make the important performances outstanding? Leadership expert Mark Sanborn says 'yes!' and in The Encore Effect he demonstrates how anyone can cultivate the traits shared by remarkable performers. The secret lies in five key concepts: Passion: invigorates and inspires performer and audience alike. Preparation: instils confidence. Practice: the best way to find out what works for you. Performance: grab your audience's attention and keep it. Polish: refine your performance and make it memorable. Whether your 'stage' is an office, sales floor, boardroom or your own home, Sanborn's inimitable combination of sage advice and rousing encouragement will help you shine when it counts.



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